

EXPANDING MY CIRCLE OF INFLUENCE

Use the table to plan how you will continue to build relationships and bonds. When listing personal working relationships put SELF in the Group column.

	Name//Title Company	Group	Level of Influence	Opinion of Relationship	Strength of Relationship
1.					
2.					
3.					
4.					
5.					
6.					
7.					
8.					
9.					
10.					
11.					
12.					
13.					
14.					
15.					
16.					
17.					
18.					
19.					
20.					
21.					
22.					